

# **Mutual Funds**







## About Us

Since inception in 1997, RF has been committed to helping clients create and manage wealth. We are a regional private bank connecting clients in The Bahamas, Barbados and the Cayman Islands with the best in local and international investments. Offering a wide range of investment products and services, our financial solutions are designed to help individuals and corporate clients meet and achieve their investment goals.

#### **Mutual Funds**

Investment Management Investment Banking Personal Retirement Accounts Group & Personal Pension Plans Stock Brokerage Trusts & Estate Planning Educational Investment Accounts

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## Are you ready for the future?

- Is your financial house in order?
- Have you saved enough for your children's education?
- What about retirement?

If you're looking for a smart way to invest, take a look at our family of mutual funds, designed to help you reach your long-term financial goals. RF offers more mutual funds than any other company in The Bahamas, and these funds provide the widest range of investment choice to satisfy any type of investor.



## The Keys to Successful Investing

- Formulate and stick to a plan.
- Set aside a regular sum each month for investment.
- Diversify your investments to minimize the overall impact of a decline.
- Don't take more risk than you can handle.
- Understand that lower-risk options generally mean lower returns.



## What you need to know...

#### **Q & A**

#### **Q:** What is a mutual fund?

A: A mutual fund is a company that pools money from many different people to invest in a portfolio of stocks and/or bonds. Funds are managed by professionals who decide which stocks or bonds to buy, and investors benefit from the performance of the portfolio.

#### **Q:** How much can I expect to gain from a mutual fund investment?

**A:** That depends on the type of fund you invest in. As a rule of thumb, an equity fund (stocks) should provide a return of between 8-10% over the long term, a balanced fund (combination of stocks and bonds) should generate a return between 5-7%, and a fixed income fund (bonds, preference shares) should provide a return of between 4-5%. But remember, all investing involves risk, and the value of any investment can fluctuate.



Standard Deviation (or Risk)

#### **Q:** Are investments into mutual funds guaranteed?

**A:** No. Shares in a mutual fund may be worth more or less than you paid for them. Like all investments that offer the potential for better returns over time, they entail some level of risk.

#### **Q:** Who should consider investing in a mutual fund?

- A: Anyone concerned about:
  - Retirement
  - Funding for Education
  - The low rate of return on bank deposits

#### **Q:** Who should <u>not</u> invest in a mutual fund?

- A: Mutual funds are appropriate for most investors. However, they are probably not the right vehicle for:
  - Anyone who is unwilling or unable to withstand fluctuations in the value of the account, or a loss of principal;
  - Anyone who will need their funds within a 5-year time frame;
  - Anyone who is unwilling to assume investment risk of any kind.



## **RF Mutual Funds**

Tailored to suit your timeline and risk tolerance

Bahamian Dollar:	Prime Income Fund Secure Balanced Fund Targeted Equity Fund
Bahamian Dollar-to-USD:	Equities Sub Fund High Yield Income Fund Alternative Strategies Fund
USD*:	International Opportunities Fund Global Balanced Fund Targeted Income Fund Hedge Strategies Fund

\* Does not allow investment by US persons. Bahamian investors must have Central Bank approval to invest in USD.

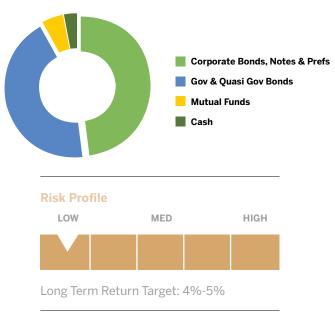
## Our Family of Bahamian Dollar Mutual Funds Prime Income Fund

The fund strives to achieve a rate of return in excess of the current Bahamian Prime Rate by allocating to a balanced portfolio of Bahamian fixed income securities, including Bahamas Government bonds, corporate bonds, and corporate preference shares.

**Appropriate for:** Investors looking for a higher rate of return than deposits, but with the safety and steady returns of fixed income.

Investment Manager:	RF Bank & Trust
Inception:	Nov 2012
Fund Type:	Bahamian Fixed Income
Min Investment:	\$1,000; Min additional: \$500
Management Fee:	1.00%
Dealing Frequency:	Monthly
Redemption Notice:	By the 15th of each month
Redemption Fee:	Declining Surrender Charge (DSC).
	0-24 months 2% of redemption amount;
	25-36 months 1.5%;
	37-48 months 1.0%;

49-60 months 0.5%,



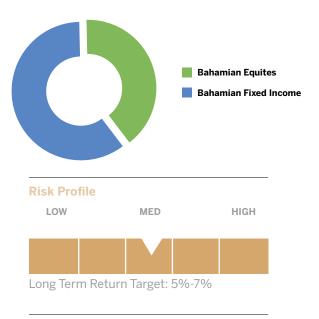
## Our Family of Bahamian Dollar Mutual Funds Secure Balanced Fund

The primary objective of the fund is to provide balanced, long-term growth through an asset allocation policy that combines the long-term capital appreciation potential of equities (40%) with short-to-medium-term income features of fixed income (60%).

**Appropriate for:** Investors looking for the higher potential return of equities but with the security of a fixed income base.

Investment Manager:	RF Bank & Trust	
Inception:	Nov 2012	
Fund Type:	Bahamian Balanced	
Min Investment:	\$1,000; Min Additional: \$500	
Management Fee:	1.25%	
Dealing Frequency:	Monthly	
Redemption Notice:	By the 15th of each month	
Redemption Fee:	Declining Surrender Charge (DSC). 0-24	
	months 2% of redemption amount;	
	25-36 months, 1.5%;	
	37-48 months 1.0%;	

49-60 months, 0.5%





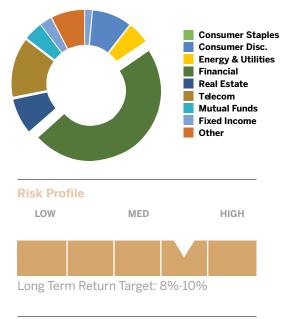
## Our Family of Bahamian Dollar Mutual Funds Targeted Equity Fund

The fund buys and holds nearly all the listed equities on the Bahamas International Securities Exchange (BISX) and seeks additional diversification and return from unlisted securities, private placements, equity mutual funds, and fixed income instruments.

**Appropriate for:** Investors who are willing to assume a higher level of risk and volatility in exchange for the potential for higher returns.

Investment Manager:	RF Bank & Trust
Inception:	Nov 2012
Fund Type:	Bahamian Equity
Min Investment:	\$500; Min additional: \$100
Management Fee:	2.00%
Dealing Frequency:	Monthly
Redemption Notice:	By the 15th of each month
Redemption Fee:	Declining Surrender Charge (DSC).
	0-24 months 2% of redemption amount;
	25-36 months 1.5%;
	37-48 months 1.0%;

49-60 months 0.5%

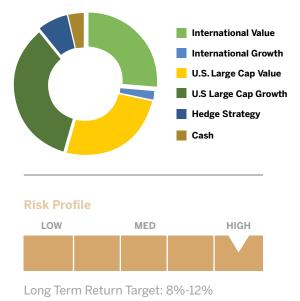


## Our Family of Bahamian Dollar-to-USD Mutual Funds International Equities Sub Fund

The fund maintains broad investment exposure to US, European and Asian equities, through a diversified portfolio of major and Emerging Markets Exchange Traded Funds (ETFs). The fund also maintains core positions in European and Asian value funds.

**Appropriate for:** Investors who are willing to assume a higher level of risk and volatility that typically accompanies international equity markets.

Investment Manager:	RF Bank & Trust	
Inception:	Nov 2007	
Fund Type:	International Equity	
Min Investment:	\$2,000; Min Additional: \$500	
Management Fee:	0.50%	
Dealing Frequency:	Monthly	
Redemption Notice:	By the 15th of each month	
Redemption Fee:	Declining Surrender Charge (DSC).	
	0-24 months 2% of redemption amount;	
	25-36 months, 1.5%;	
	37-48 months 1.0%;	
	49-60 months, 0.5%	



## Our Family of Bahamian Dollar-to-USD Mutual Funds High Yield Income Fund

The primary objective of the fund is to provide USD fixed income exposure and a higher overall yield than the USD Prime Rate, with an average underlying bond duration of 10 years or less. The fund includes corporate fixed income securities, government bonds, and USD fixed income Exchange Traded Funds (ETFs).

**Appropriate for:** Investors who want USD fixed income exposure, and are looking for a higher rate of return than the USD Prime Rate.

Investment Manager:	RF Bank & Trust
Inception:	Nov 2013
Fund Type:	USD Fixed Income
Min Investment:	\$2,000; Min Additional: \$500
Management Fee:	0.50%
Dealing Frequency:	Monthly
Redemption Notice:	By the 15th of each month
Redemption Fee:	Declining Surrender Charge (DSC).
	0-24 months 2%;
	25-36 months 1.5%;
	37-48 months 1.0%;
	49-60 months 0.5%

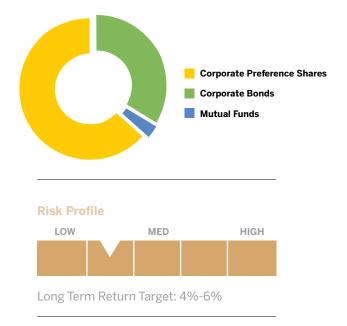


Chart is for illustrative purposes. Actual allocations can vary slightly. Please confirm with your RF representative for current allocations.

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## Our Family of Bahamian Dollar-to-USD Mutual Funds Alternative Strategies Fund

The primary objective of the fund is to provide protection from downside volatility, with the ability to profit from both positive and negative market movements through a long/short equity hedged investment strategy.

**Appropriate for:** Investors who want exposure to potentially higher returns of USD-denominated securities, but also want some protection from a decline in markets, with considerably less overall volatility than major equity market indices.

Investment Manager:	RF Bank & Trust
Inception:	Aug 2014
Fund Type:	Long/Short Portfolio
Min Investment:	\$2,000; Min Additional: \$500
Management Fee:	0.50%
Dealing Frequency:	Monthly
Redemption Notice:	By the 15th of each month
Redemption Fee:	Declining Surrender Charge (DSC).
	0-24 months 2% of redemption amount;
	25-36 months 1.5%;
	37-48 months 1.0%;

49-60 months 0.5%

 Quantitative Long Bias
 Fundamental
 Value
 Multi-manager,Multi strategy

Risk Profile
LOW MED HIGH

Activist

Long Term Return Target: 6%-9%

## Our Family of US Dollar Mutual Funds International Opportunities Fund

The primary objective of the fund is to provide long-term capital appreciation through broadly diversified exposure to global equity markets in the US, Europe, Asia and Emerging Markets. The fund also maintains core positions in European and Asian value funds.

**Appropriate for:** Investors willing to tolerate the volatility of USD-denominated global equities in exchange for potentially higher returns over time.

Investment Manager:	RF Bank & Trust
Inception:	Oct 2011
Fund Type:	USD International Equity
Min Investment:	\$5,000; Min Additional: \$1,000
Management Fee:	2.00%
Dealing Frequency:	Monthly
Front End Fee:	Up to 5% (optional)
Redemption Notice:	By the 15th of each month
Redemption Fee:	2% of redemption amount; if within 6 months of initial investment



## Our Family of US Dollar Mutual Funds Global Balanced Fund

The primary objective of the fund is to provide balanced, long-term growth through a USD-denominated asset allocation policy that combines the long-term capital appreciation potential of global equities with the income potential of short-to-medium term duration global fixed income.

**Appropriate for:** USD investors who want a balanced approach that combines long-term potential capital gains of global equities with the income potential of global fixed income.

Investment Manager:	RF Bank & Trust
Inception:	Oct 2011
Fund Type:	USD International Balanced
Min Investment:	\$5,000; Min additional: \$1,000
Management Fee:	1.25%
Dealing Frequency:	Monthly
Front End Fee:	Up to 5% (optional)
Redemption Notice:	By the 15th of each month
Redemption Fee:	2% of redemption amount; if withi 6 months of initial investment



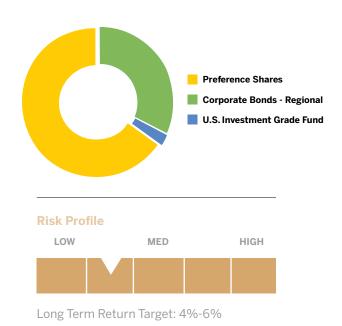
## Our Family of US Dollar Mutual Funds Targeted Income Fund

The primary objective of the fund is to provide a steady rate of return and preservation of capital through allocation to global USD-denominated fixed income securities. The portfolio is diversified between USD-denominated corporate and government bonds, Exchange Traded Funds (ETFs) and higher-yielding preference shares.

**Appropriate for:** USD Investors looking for a higher rate of overall fixed income return than the USD Prime Rate, with an underlying portfolio duration of short-to-medium term.

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Investment Manager:	RF Bank & Trust
Inception:	Oct 2011
Fund Type:	USD International Fixed Income
Min Investment:	\$5,000; Min Additional: \$1,000
Management Fee:	1.00%
Dealing Frequency:	Monthly
Front End Fee:	Up to 5% (optional)
Redemption Notice:	By the 15th of each month
Redemption Fee:	2% of redemption amount; if within 6 months of initial investment

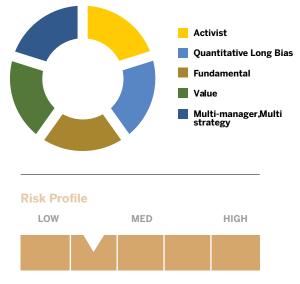


## Our Family of US Dollar Mutual Funds Hedge Strategies Fund

The primary objective of the fund is to provide downside protection with the oppportunity to profit from both advances and declines in the International Equities market, through a long/short equity hedge investment strategy.

**Appropriate for:** Investors who want to benefit from advances in the USD equity market, but who also want protection from equity declines.

Investment Manager:	RF Bank & Trust
Inception:	Aug 2014
Fund Type:	Long/Short Portfolio
Min Investment:	\$2,000; Min additional: \$500
Management Fee:	1.00%
Dealing Frequency:	Monthly
Redemption Notice:	By the 15th of each month
Redemption Fee:	2% of redemption amount; if within 6 months of initial investment



Long Term Return Target: 6%-9%



## Saver or Investor?

Rates of return do matter. If your money isn't working hard enough for you, inflation can actually cost you purchasing power. It's important to save, but it's more important to get a higher return on your savings by investing. The table below shows how much you would earn over 10 years by making monthly contributions of \$200 at different annual rates of return. Regular investing over time can make a huge difference to your financial future.

The Saver		The Investors		
Rate of Return*	2.5%	4%	6%	8%
Total	\$ 27,291	\$ 29,548	\$ 32,940	\$36,833

\*Assumed rate of return based on historical performance of different investments. Actual returns may vary.



## Benefits of Mutual Funds:

#### Affordability - Getting started is easy

You can get started investing in RF's Mutual Funds with a small initial investment, as little as \$500 in some funds.

#### Diversification - Your eggs are placed in many baskets

Mutual Funds hold a wide range of investments and provide access to markets that you may be unable to buy or reach on your own, ultimately lowering your overall risk.

#### Choice - No matter what your risk tolerance

RF offers more mutual fund choices than any other provider in the Bahamas, making it easy to find something that fits your personal long-term risk and return goals.

#### Flexibility - You have easy access to your money

You can redeem your funds during any month of the year. And, your investment choice is not locked in: you can switch your money between any of the funds at no additional charge.

#### Expert Money Management - A team of professionals

You may not have the time or expertise to choose and monitor investments on a regular basis. RF's team of experts are specifically trained to evaluate investment opportunities based on the potential to generate returns while controlling for risk.

#### The Next Step

#### It's not complicated at all

Your mutual fund investments can be made in lump sums from time to time, or on a scheduled periodic basis. After discussing your preference with a RF advisor, you may set up your investment in any of the following ways:

- Deliver or mail your cheque to the RF office
- Transfer funds via RBC Royal Bank internet banking
- Arrange a standing order with your financial institution

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# **Mutual Funds**

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